



INSIST ON THE BEST.™

EP HENRY
FOUNDED 1903

THE CALL OF THE OUTDOORS

"Give me the splendid silent sun with all his beams full-dazzling."

— Walt Whitman

As more and more people seek a relaxing haven to come home to at the end of a busy day, it's no surprise the often confining walls that divide indoors and out continue to break down. After all, as Walt Whitman and many a philosopher have mused upon over the years, there is nothing quite like nature to soothe the soul and reawaken the senses. Whether inspiration comes from the nourishing warmth of the sun, the brilliant light of the moon, or the optimistic twinkling of the stars, we all desire a place where we can be one with family, friends, and the great outdoors — all at the same time.

And what better way to commune with nature — not to mention expand the entertainment potential and increase the value of your home — than to create a pleasure-packed outdoor living space? Whether you're planning for a small patio, a grand outdoor kitchen, or a relaxing pool area, EP Henry's Hardscaping™ Products are a great place to start. From a vast assortment of paving stones for walkways, driveways, patios, and pool decks to a wide variety of wall systems for garden and retaining walls, EP Henry offers the products and services to ensure that the backyard retreat of your dreams lies just beyond your doorway.

THE HARD FACTS ON HARDSCAPING

Always on the cutting edge with current and new product development, EP Henry was the first company to introduce hardscaping technology to the marketplace over 100 years ago. The company's product line is full circle.

- Paving Stones, available in a wide range of shapes, sizes, and colors, these distinctive pavers provide a durable, affordable, and beautiful alternative to traditional paving products.
- ECO™ Pavers are innovative permeable pavement systems that allow water to infiltrate and return to the subsoil.
- Wall Systems, designed for ease of installation and curb appeal, these 10 distinct interlocking systems are ideal for garden and retaining walls.
- Coventry™ is an elegant line of tumbled pavers, walls, and edging systems.
- Devonstone™, an easy-to-install collection of Old World-style pavers, features a subtle range of colors and surface textures comparable to natural stones.

FOUNDATION OF SUPPORT

EP Henry has been in business since 1903 and is the oldest family-owned

Chris Exley of Exley's Landscape Service in Sewell, NJ worked with the homeowner to create the perfect living space "outdoors."

Photos courtesy of EP Henry



TOP: D'Imperio Brothers Landscaping, Inc. in Columbus, NJ complimented this home with a raised patio featuring Coventry® Stone Pavers. **ABOVE:** The homeowners in Brigantine, NJ, were happy with the recommendation by Joe Macchioni of Macchioni Landscaping Inc. to use Coventry® III Pavers in their shared alley. The township is considering 12 other joint locations with EP Henry product.

and family-operated manufacturer of unit concrete products in America. The company's commitment goes beyond the highest quality products and broadest selection. It's also committed to ensuring that you get the best outcome with your project.

Because the majority of a hardscaping project is preparation and labor (typically only 15%-25% of the overall installed cost is the product itself), EP Henry believes it is essential that you have access to the best support system available today. Here are some ways the company sets itself apart:

1. Real-time technical support is available 24/7 at www.EPHenry.com. The website is designed to be complete, consumer-friendly, and information-packed. Chock full of photos of finished products, the website also is an inspiring resource for design ideas.

2. The Homeowners Design Service Program allows you to visualize the scope of your project before you begin. Send digital images of your home to the company's design department, which will import them into proprietary software and design with EP Henry products, patterns, and colors.

3. The company created its Authorized Hardscaping Contractor Program to help you find a qualified hardscape professional to install EP Henry products. All contractors in this program are certified by the Interlocking Concrete Pavement Institute and National Concrete Masonry Association and have passed the company's own standards of construction. The contractors also must meet additional stringent requirements that include job-site inspections.

4. EP Henry also established an Authorized Hardscaping Distributors network. With over 125 authorized distributors in the Mid-Atlantic region, chances are



good that EP Henry products are available in your area.

CONTRACTOR SELECT

So you've decided to increase the value of your home by investing in hardscaping. You're doing your homework and trying to find the right contractor for your outdoor project. EP Henry's new Contractor Select Program will help you find the perfect contractor.

Based on your prescreened requirements, EP Henry will link your project information with the authorized contractor(s) best-suited to meet your needs. All of EP Henry's authorized contractors have met the company's rigid standards. And EP Henry makes it simple for you to get started. Simply go to www.ephenry.com/homeowner and click on Contractor Select. Complete and submit the form pro-

vided. You will receive confirmation of your request by e-mail. Within three business days, you will receive the names of three professional, prescreened authorized contractors recommended to meet your project needs. Upon completion of the project, EP Henry will send to you a lifetime guarantee certificate along with a bronze medallion to authenticate your finished project.

"The Contractor Select project not only takes the guesswork out of selecting a qualified contractor, it is also beneficial to homeowners and contractors alike," says Paul Cimini, EP Henry's contractor services manager. "We give contractors direct, prequalified leads of people who are ready to get started on a project, while fitting homeowners with the contractor best-suited to meet their needs based on the prescreened require-

Nick Lobascio of Lobascio Concrete Pavers, Avalon, NJ, created the perfect outdoor retreat, complete with pool, hot tub and raised patio.

ments. It's a win/win situation for both parties."

TAKE THE NEXT STEP

Are you ready to create your very own backyard retreat? Take the next step. An EP Henry authorized contractor is only three clicks away.

by Georgia Hasse

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